

Fospe, Inc

PROFIT AND LOSS YTD COMPARISON

July 2019 - June 2020

	TOTAL			
	JUL 2019 - JUN 2020	JUL 2018 - JUN 2019 (PY)	CHANGE	% CHANGE
Income				
Billable Expense Revenue		1,298.91	-1,298.91	-100.00 %
Car Magnet Program	48.25		48.25	
Program Donation	10,000.00	511.28	9,488.72	1,855.88 %
Program Revenue				
5th grade Graduation Revenue	952.00	2,752.00	-1,800.00	-65.41 %
Amazon Smiles	33.38	20.60	12.78	62.04 %
Enrichment	371,598.95	410,961.58	-39,362.63	-9.58 %
Early Enrollment Discount	-7,775.00		-7,775.00	
Enrichment Sponsorship	3,101.65		3,101.65	
Total Enrichment	366,925.60	410,961.58	-44,035.98	-10.72 %
Field Trips		1,571.64	-1,571.64	-100.00 %
Garden Initiatives	1,048.25	1,200.00	-151.75	-12.65 %
Square 1 Art		2,632.13	-2,632.13	-100.00 %
Teacher Aid	750.00		750.00	
Teacher Wallet Revenue		8,528.88	-8,528.88	-100.00 %
Yearbook	6,970.64	5,126.78	1,843.86	35.97 %
Yearbook Ads		1,108.68	-1,108.68	-100.00 %
Total Yearbook	6,970.64	6,235.46	735.18	11.79 %
Total Program Revenue	376,679.87	433,902.29	-57,222.42	-13.19 %
Special Events Revenue				
Special Events Revenue		66.70	-66.70	-100.00 %
Give Miami day	7,575.43	9,719.25	-2,143.82	-22.06 %
Previous Give Miami Day		45,000.00	-45,000.00	-100.00 %
Restaurant Revenue	925.00		925.00	
Spring Event		2,150.00	-2,150.00	-100.00 %
Talent Show		2,884.81	-2,884.81	-100.00 %
Theater Show Revenue	11,778.11	2,812.11	8,966.00	318.84 %
Total Special Events Revenue	20,278.54	62,632.87	-42,354.33	-67.62 %
Uncategorized Revenue		1,177.70	-1,177.70	-100.00 %
Total Income	\$407,006.66	\$499,523.05	\$ -92,516.39	-18.52 %
GROSS PROFIT	\$407,006.66	\$499,523.05	\$ -92,516.39	-18.52 %
Expenses				
Bank Card Fees		1,204.05	-1,204.05	-100.00 %
Operations				
Accountant Fees		1,400.00	-1,400.00	-100.00 %
Admin Staff	26,055.00	34,122.70	-8,067.70	-23.64 %
Bank Service Fees	564.00	626.00	-62.00	-9.90 %
Miami Foundation Fees	293.07		293.07	
Total Bank Service Fees	857.07	626.00	231.07	36.91 %

Fospe, Inc

PROFIT AND LOSS YTD COMPARISON

July 2019 - June 2020

	TOTAL				
	JUL 2019 - JUN 2020	JUL 2018 - JUN 2019 (PY)	CHANGE	% CHANGE	
Business Registration Fees	261.25	200.00	61.25	30.63 %	
Equipment	2,349.98	753.18	1,596.80	212.01 %	
FOSPE Ops Equipment	206.79		206.79		
Total Equipment	2,556.77	753.18	1,803.59	239.46 %	
Gardening	575.00		575.00		
Insurance	870.00	970.00	-100.00	-10.31 %	
Mailing	3.65	22.23	-18.58	-83.58 %	
Marketing & Advertising	573.03	2,711.41	-2,138.38	-78.87 %	
Merchant Service Fees	11,734.88	9,793.41	1,941.47	19.82 %	
Misc / Other	235.00		235.00		
Payroll Expenses		6,899.25	-6,899.25	-100.00 %	
Software and Systems	4,521.02	6,051.83	-1,530.81	-25.29 %	
Supplies	54.78	1,348.79	-1,294.01	-95.94 %	
Tax preparation fees	1,400.00		1,400.00		
Total Operations	49,697.45	64,898.80	-15,201.35	-23.42 %	
Program Expenses					
Enrichment Program Expenses	0.00	480.00	-480.00	-100.00 %	
Competition Fees		80.00	-80.00	-100.00 %	
Enrichment Instructors	216,794.20	315,065.72	-98,271.52	-31.19 %	
Enrichment Materials	625.11	2,137.80	-1,512.69	-70.76 %	
Facility Rental - SPE	50.00		50.00		
Total Enrichment Program Expenses	217,469.31	317,763.52	-100,294.21	-31.56 %	
Field Trip Expenses	460.00	2,783.50	-2,323.50	-83.47 %	
Graduation Expenses		840.20	-840.20	-100.00 %	
Square of Art Expenses	375.45	133.41	242.04	181.43 %	
Students & Staff Recognition	3,166.69	2,611.94	554.75	21.24 %	
Teacher Wallet Expenses		18,969.89	-18,969.89	-100.00 %	
Yearbook Expenses	7,528.25	6,940.48	587.77	8.47 %	
Total Program Expenses	228,999.70	350,042.94	-121,043.24	-34.58 %	
SPE Sponsorship Expenses					
Donated Facilities		750.00	-750.00	-100.00 %	
Donated Landscape		3,626.00	-3,626.00	-100.00 %	
Donated Materials		1,118.48	-1,118.48	-100.00 %	
Purchased Equipment for SPE	2,238.18	11,422.59	-9,184.41	-80.41 %	
SPE Interventionists	10,523.55	20,703.50	-10,179.95	-49.17 %	
SPE Janitor	31.97	90.00	-58.03	-64.48 %	
SPE Paraprofessionals	30,916.30	51,101.50	-20,185.20	-39.50 %	
Total SPE Sponsorship Expenses	43,710.00	88,812.07	-45,102.07	-50.78 %	

Fospe, Inc

PROFIT AND LOSS YTD COMPARISON

July 2019 - June 2020

	TOTAL				
	JUL 2019 - JUN 2020	JUL 2018 - JUN 2019 (PY)	CHANGE	% CHANGE	
Special Event Expenses		333.21	-333.21	-100.00 %	
Advertising/Promotional	2.99		2.99		
Catering		4,356.84	-4,356.84	-100.00 %	
EOY Event Expenses		51.94	-51.94	-100.00 %	
Fall Show Expenses	1,252.36	1,560.76	-308.40	-19.76 %	
GMD Expenses	1,733.39	5,151.81	-3,418.42	-66.35 %	
History Miami Events	105.98		105.98		
Rock Band Shows	1,000.00		1,000.00		
Soccer Event	1,647.71		1,647.71		
Spring Show Expenses	0.00	4,582.40	-4,582.40	-100.00 %	
Talent Show		820.63	-820.63	-100.00 %	
Theater Show Expenses	10,174.17	7,872.45	2,301.72	29.24 %	
Total Special Event Expenses	15,916.60	24,730.04	-8,813.44	-35.64 %	
Students & Staff Recognition (deleted)	-2,200.00		-2,200.00		
Students & Staff Recognitiond (deleted)	2,200.00		2,200.00		
Total Expenses	\$338,323.75	\$529,687.90	\$ -191,364.15	-36.13 %	
NET OPERATING INCOME	\$68,682.91	\$ -30,164.85	\$98,847.76	327.69 %	
NET INCOME	\$68,682.91	\$ -30,164.85	\$98,847.76	327.69 %	